



INTRODUCTION

IMC Healthcare provide high quality clinical services to the NHS and deliver it markedly below NHS tariff. We do this every single day, all whilst delivering the highest standards of clinical excellence and adhering to our core social value working principles.

Our NHS partners are committed to the same set of principles, and so our mission is to support our partners within the NHS and collaboratively achieve the highest possible success rates under an innovative and sustainable model of delivery.

Our social values are designed to increase equality, improve wellbeing, and increase environmental sustainability. How we do this is bespoke to each NHS partner we work with. What is consistent across all of our clients is that we always put the patient's / individual's health and wellbeing at the centre of everything we do.

It is not just our ethical approach to working that attracts our clients to partner with us, but also our clinical expertise and desire to constantly innovate and push the boundaries of 'the norm' to improve the lives of everyone.

There are many reasons as to why we are such a good fit to work with the NHS and health and social care organisations, some of these include:

NET-ZERO TARGETS

- Reduced consumption and waste, we follow a sound environmental management policy and have achieved ISO 14001 (Environmental Management System)
- Reduced emissions as we do not own any company vehicles and encourage use of public transport, bikes, and of course walking for local staff
- Reduced carbon footprint, unless face-to-face is required by clients, office staff are encouraged to work from home
- We source the highest qualified clinical staff living near the client site

CLINICAL EXCELLENCE

- Senior clinical leads across all medical specialities
- All services overseen by a clinical governance panel
- Improved diagnosis and treatment outcomes
- Redesign of clinical pathways based on clinical expertise
- Peer review across senior clinical specialists
- Daily audit of all clinical work, highlighting outliers
- Reduced usage of unnecessary diagnostics

INNOVATION

- Consultants focused on evidence-based practice innovations
- Unique clinical insourcing provider with its own established medical recruitment arm
- Maximising NHS estate through collaborations with modular construction providers and providing the staff to fill them
- We hire exceptional employees, who are continually encouraged to think outside the box and 'problem solve' for our clients
- We develop relationships across primary, secondary, and social care, to improve the patient experience, provide a more seamless service and encourage different sectors / stakeholders to work together
- Data analytical tools across the business to shape solutions and future strategy

ECONOMIC INEQUALITIES

- We create work and training opportunities for local people, where possible ensuring employment is permanent (to provide security) and local (to reduce carbon footprint)
- Opportunities for all are encouraged, we actively create roles for individuals with disabilities or chronic health conditions
- We support staff with family caring responsibilities and promote flexible working
- We pay salaries above national averages and provide financial emergency assistance when required

REDUCED IN PATIENT STAY

- Guaranteed patient waiting list initiatives to rapidly reduce lists
- High productivity levels exceeding NHS performance by up to 15%
- 7-day a week consultant and nurse local resource
- Coordination with carers and nursing homes
- Virtual ward and telehealth service

COMMUNITY HEALTHCARE

- We provide a range of clinical solutions to target local health needs
- Provision of Community Diagnostic Hubs with clinical staffing
- Design of health promotion initiatives which are bespoke to each community
- Telehealth facility for patients with mobility issues
- Local delivery of mental health services

INTEGRATED HEALTH

- Integrated primary care and community care solutions
- Seamless clinical pathways from primary to secondary care
- Telehealth support for patient throughout treatment journey
- Partnering with ICB's, ICP's, Provider Collaboratives and Trusts
- Facilitating NHS, local councils, community, and voluntary organisations to support individual needs
- Multi-specialist clinical insourcing service for NHS Trust partners

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